2Q24 Financial Results

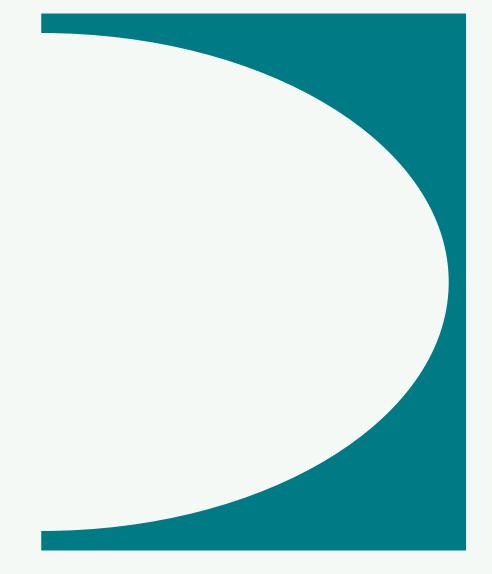
OF GREECE



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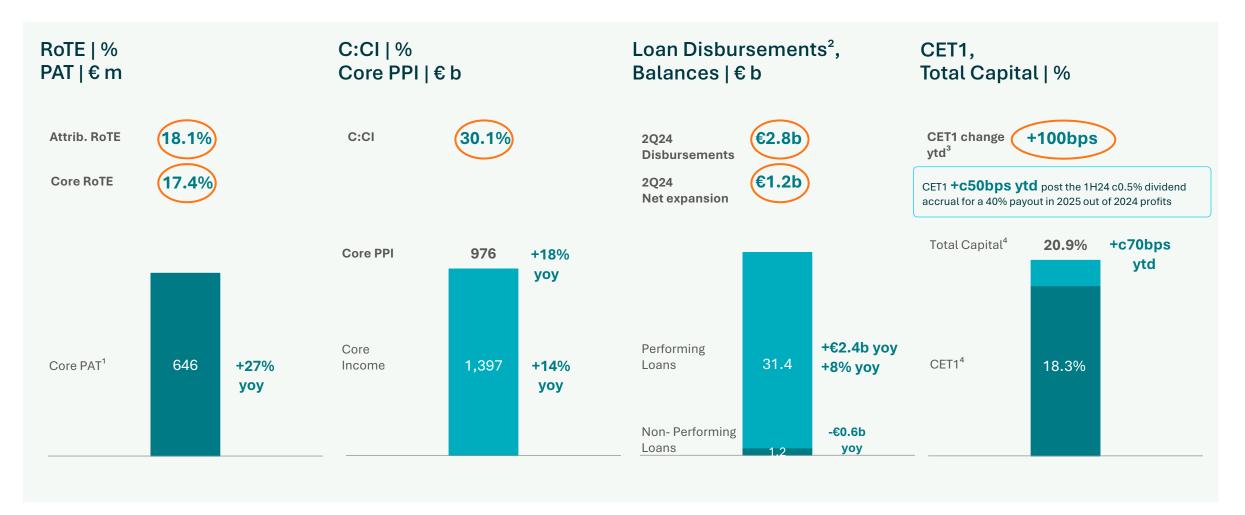




Key Financial Highlights



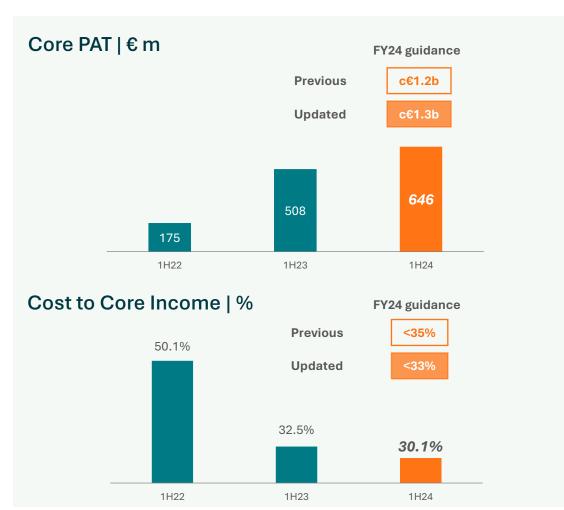
Strong performance across all key metrics continues in 1H24

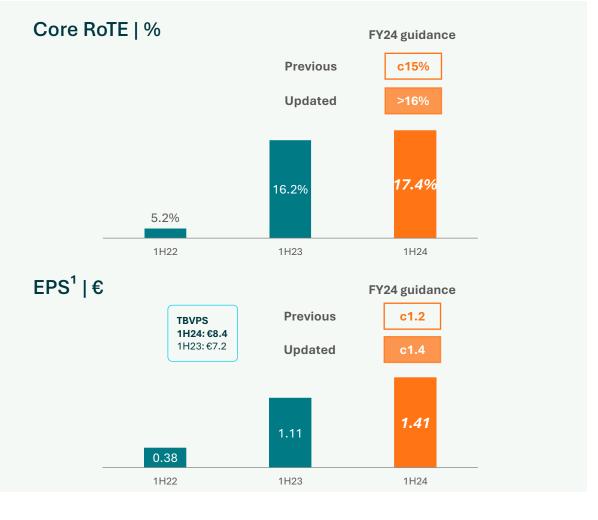


1 Core PAT excludes trading and other income | 2 Bank level including minor figures related to Cyprus bookings, NBG Leasing, NBG Factors I 3 Including period PAT and before dividend accrual I 4 Including period PAT



1H24 P&L performance leads to improved FY24 profitability guidance





1 Calculated as core PAT (annualized) over outstanding ordinary shares



Performance driven revision of our FY24 guidance

FY24 NII expected to remain at FY23 record levels, despite lower base rates, driving Core Income higher YoY

FY24 Cost to Core Income guidance revised positively to <33% on the back of Core Income growth and continued cost discipline

> Accelerated PE loan growth and a strong corporate pipeline drives our FY24 PE expansion target to c€1.5b

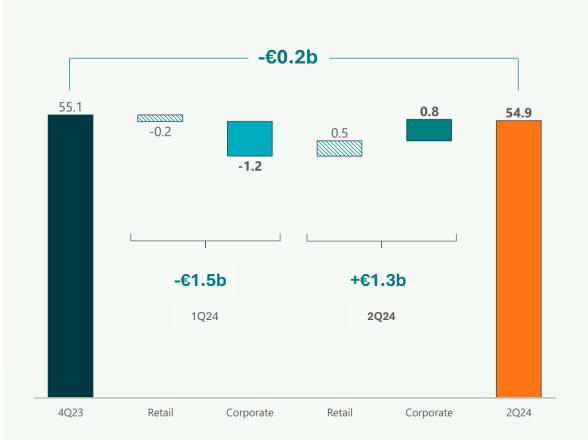
FY24 Core RoTE upgraded to >16% despite enhancement of capital buffers

Financial performance metrics	Actual	Previous Guidance	Updated Guidance
P&L KPIs	1H24	FY24E	FY24E
Net Interest Margin (bps)	323	<290	>300
Cost to Core Income	30%	<35%	<33%
Cost of Risk (bps)	55	<65	<60
Core PAT (€b)	0.6	c1.2	c1.3
EPS ¹ (€)	1.4	c1.2	c1.4
Core RoTE ²	17.4%	c15%	>16%
B/S KPIs		FY24E	FY24E
PE loan growth (€)	0.9b	c1.2b	c1.5b
NPE ratio, domestic	3.3%	c3.5%	c3%
S3 coverage	50%	>50%	>50%
CET1 (%), organic cap gen ³	c120bps	>500bps 3Y	>500bps 3Y
Macro assumptions	1H24	FY24E	FY24E
Real GDP growth (%)	2.1% (1Q24)	2.6%	2.4%
CPI yoy growth aop (%)	2.8%	2.7%	2.3%
Unemployment rate aop (%)	11.0% (5M24)	10.1%	10.5%
ECB DFR eop (bps)	375	300	325
RRE prices yoy growth (%)	10.4% (1Q24)	5.8%	8.6%

1 Calculated on core PAT | 2 Including excess capital I 3 Profitability net of RWAs expansion and DTC amortization before dividend payments

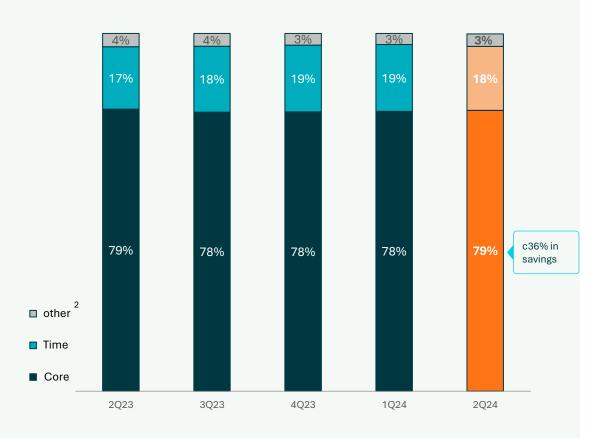


Strong deposit flows in 2Q24; depo mix shifts closer to 80% in favor of core deposits



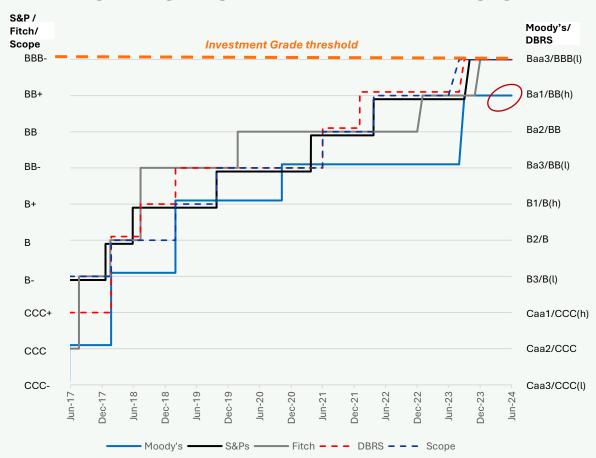
NBG Domestic Deposit flows ytd (€ b)





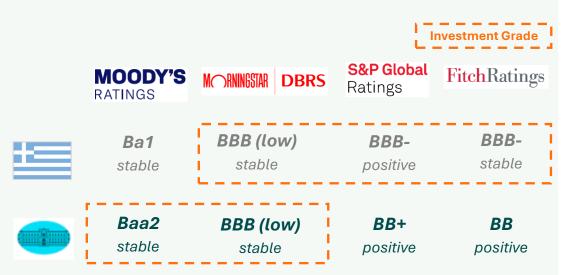
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NBG assigned IG by 2 rating agencies reflecting a robust B/S and sustained profitability



Sovereign rating assigned IG from 4 out of 5 rating agencies

Credit ratings | Sovereign and NBG



- On July 8, 2024 Moody's proceeded with a 2 notch upgrade of the long-term senior unsecured rating of NBG to Baa2, a rating which stands 1 notch above Investment Grade and at the top of the sector
- On April 30, 2024 NBG became the first Greek Bank to regain an Investment Grade rating by Morningstar DBRS to BBB (low) pari-passu with the Greek sovereign, after nearly 15 years since the onset of the Greek Financial Crisis



02 Financial Results in Detail





1H24 Group core PAT at €646m (+27% yoy) reflects core income strength

P&L Highlights

1H24 Group core PAT at €646m, up by +27% yoy, benefits from NII resilience (+13% yoy) despite lower Euribor rates and impressive growth in Fees (+15% yoy); recurring OpEx growth remains in the low single digits (+3.6% yoy), while CoR normalization reflects favorable asset quality trends

In more detail, on a **qoq basis**:

- 2Q24 NII continues on an anticipated normalizing path (-3% qoq) reaching €1.2b in 1H24 (+13% yoy), reflecting the full effect of the hedging cost of carry on deposits, higher MREL issuances and lower euribor rates (-11bps qoq), partially offset by loan NII pick up on the back of strong loan disbursements in 2Q24; NIM stood at 322bps (-4bps qoq), well above our previous FY24 guidance of <290bps, now upgraded to over 300bps
- Fee income growth, continued in 2Q24 reaching +6% qoq, driven mostly by Retail Fees experiencing double digit yoy growth across products, and especially in investment products, as well as Lending Fees benefitting from higher new production volumes; on the corporate side, growth also stood in the double digits yoy, driven by origination fees; the number of customer transactions in 2Q24 was up +10% on the back of e-banking channel growth of +22% yoy
- Continued operating expense discipline throughout 1H24, with 2Q24 costs flat qoq. Normalizing for variable pay accruals¹, 1H24 operating expenses rose by +3.6% yoy while 1H24 C:CI remained at 30%, well inside our upgraded FY24 target of <33%
- **CoR** at 55bps in 2Q24 and 1H24, reflects marginal organic NPE formation in 1H24, and is well inside our updated FY24 guidance of <60bps

Core RoTE at 17.4% in 1H24 and 18.1% on attributable PAT, before adjusting for excess capital

P&L Group (€ m)	1H24	1H23	ΥοΥ	2Q24	QoQ
NII	1,192	1,052	+13%	587	-3%
Net fee & commission income	205	178	+15%	106	+6%
Core Income	1,397	1,230	+14%	692	-2%
Trading & other income	64	56	+14%	4	-93%
Total Income	1,461	1,286	+14%	697	-9%
Operating Expenses	(421)	(399)	+5%	(210)	-0%
Core PPI	976	830	+18%	482	-3%
PPI	1,040	887	+17%	486	-12%
Loan & other Impairments	(107)	(121)	-11%	(52)	-6%
Core Operating Profit	869	710	+22%	430	-2%
Operating Profit	933	766	+22%	434	-13%
Taxes	(223)	(201)	+11%	(104)	-13%
Core PAT	646	508	+27%	326	+2%
Attributable PAT	670	530	+26%	312	-13%
Key P&L ratios	1H24	1H23	ΥοΥ	2Q24	QoQ
NIM over avg assets (bps)	323	278	+45	322	-4
Cost-to-Core Income (%)	30.1%	32.5%	-2.3pps	30.4%	+0.5pps
CoR (bps)	55	68	-13	55	+0
Core PAT margin (bps)	384	316	+67	385	-0
Core RoTE (%)	17.4%	16.2%	+1.3pps	17.2%	-0.4pps

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Robust B/S with accelerating dynamics in 2Q24, underpinned by increasing leverage

Balance sheet Highlights

- Loan expansion in 1H24 stood at +€0.9b ytd and +€2.4b yoy (+8% yoy), to €31.4b at Group level, driven by a sharp pick up in corporate disbursements to €2.5b in 2Q24, while retail disbursements maintained their positive 1Q24 momentum. In total, 2Q24 disbursements stood at €2.8b, a multi year high quarterly performance
- The **strong corporate pipeline** provides confidence for the attainment of our FY24 revised PE expansion target
- Exposure to fixed rate assets provide a natural hedge against ECB rate normalization
- Group deposit growth in 2Q24 offsets the adverse 1Q24 seasonality, with balances ending up nearly flat ytd and up by a solid +€1.4b yoy supporting NII growth
- Net cash at over €9b in 1H24, despite the high loan expansion, provides solid NII support, reflecting NBG's unique comparative advantage
- Moody's upgraded NBG's Bank rating by 2 notches to BBB, one notch above IG, highlighting our B/S strength and strong recurring profitability

NPE ratio at 3.3%, net NPEs at €0.2b

- NPE stock at €1.2b; NPE coverage at 86%, S3 coverage at 50%, S2 exposure at €2.6b, S2 coverage at 8%
- **1H24 asset quality trends** result in a revision to our FY24 CoR guidance to <60bps from <65bps before

CET1 at 18.3%, total capital at 20.9%

- Strong profitability pushes CET1¹ +50bps higher ytd to 18.3%, including a dividend accrual of c0.5% in 1H24, for a 40% payout in 2025 out of 2024 profits; CAD¹ at 20.9% up +70bps ytd
- MREL ratio at 25.9% +c60bps above the Jan25 target of 25.3%

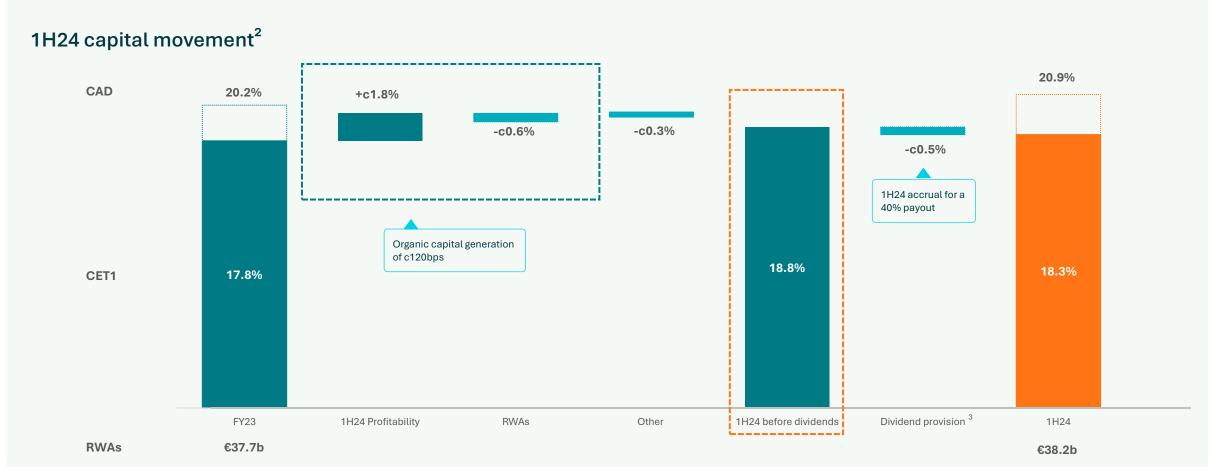
1 Including period PAT and dividend accrual	
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Key Balance Sheet items & ratios	Group
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Key Balance sheet items	6M24	3M24	FY23	9M23	6M23
Total Assets (€ b)	73.7	72.4	74.6	73.9	72.8
Performing Loans (€ b)	31.4	30.2	30.5	29.6	29.0
Securities (€ b)	17.7	17.5	17.2	15.7	15. 8
Deposits (€ b)	57.1	55.6	57.1	56.3	55.7
Tangible Equity (€ b)	7.7	7.4	7.1	6.8	6.6
Key Balance sheet ratios	6M24	3M24	FY23	9M23	6M23
Liquidity					
Loans-to-Deposits	60%	60%	58%	57%	57%
LCR	240%	249%	262%	252%	254%
Asset quality					
NPE ratio	3.3%	3.7%	3.7%	3.7%	5.4%
NPE coverage	85.6%	86.1%	87.5%	93.1%	82.1%
Stage 3 coverage	50.3%	52.4%	52.8%	55.3%	54.5%
Capital					
CAD ¹	20.9%	21.3%	20.2%	20.3%	18.3%
CET1 ¹	18.3%	18.6%	17.8%	17.9%	17.3%
RWAs (€ b)	38.2	37.2	37.7	36.6	36.7



CET1 +100bps ytd¹, or +c50bps post a dividend accrual for a 40% payout from 2024 earnings



1 Pre dividend accrual | 2 Including period PAT and dividend provision | 3 Subject to AGM and regulatory approvals



Strong Balance Sheet is a unique comparative advantage

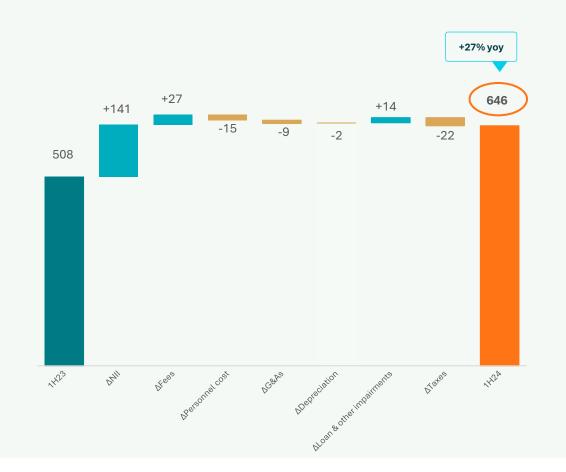


1 TLTRO fully repaid in 1Q24 | 2 Includes €0.5b of mutual funds and equities

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Group 1H24 core PAT +27% yoy (+2% qoq) at €646m on core income strength (+14% yoy)

Group core PAT (€ m)

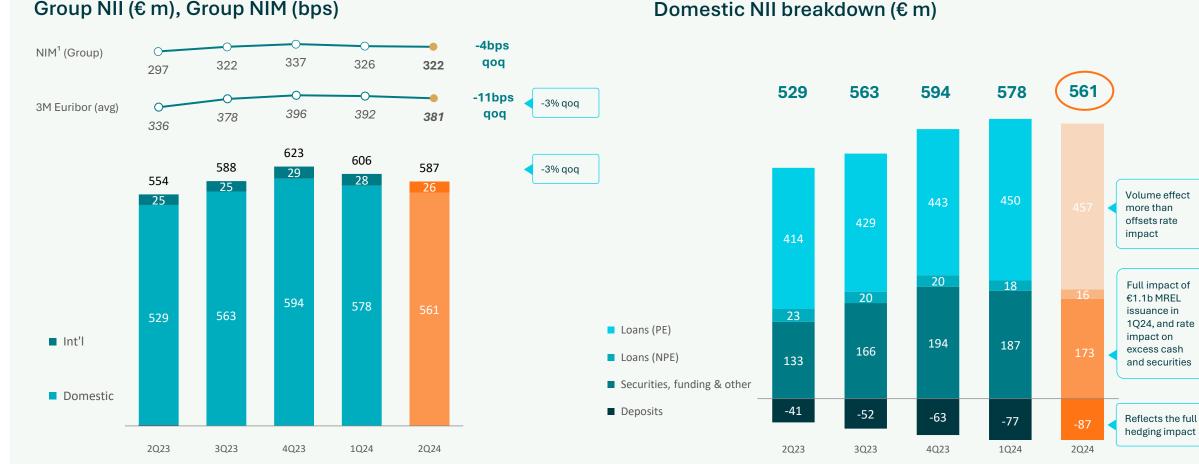


Group operating profit (€ m)





Resilient NII & NIM on a normalizing path on lower rates



Group NII (€ m), Group NIM (bps)

1. Calculated over average total assets

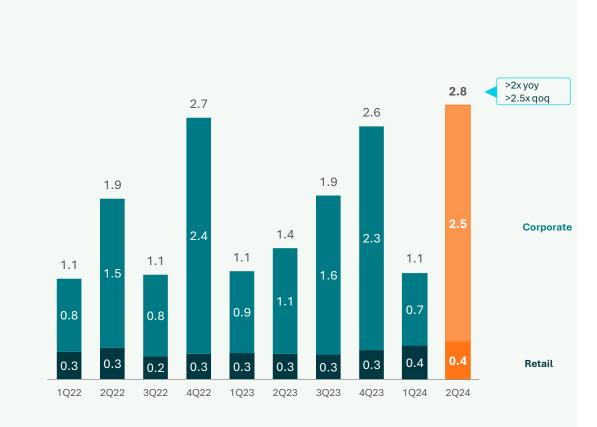
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2Q24 disbursements reach €2.8b, a multi year high, driving PEs +€0.9b ytd and +€2.3b (+9%) yoy



Group Performing loan evolution (€ b)

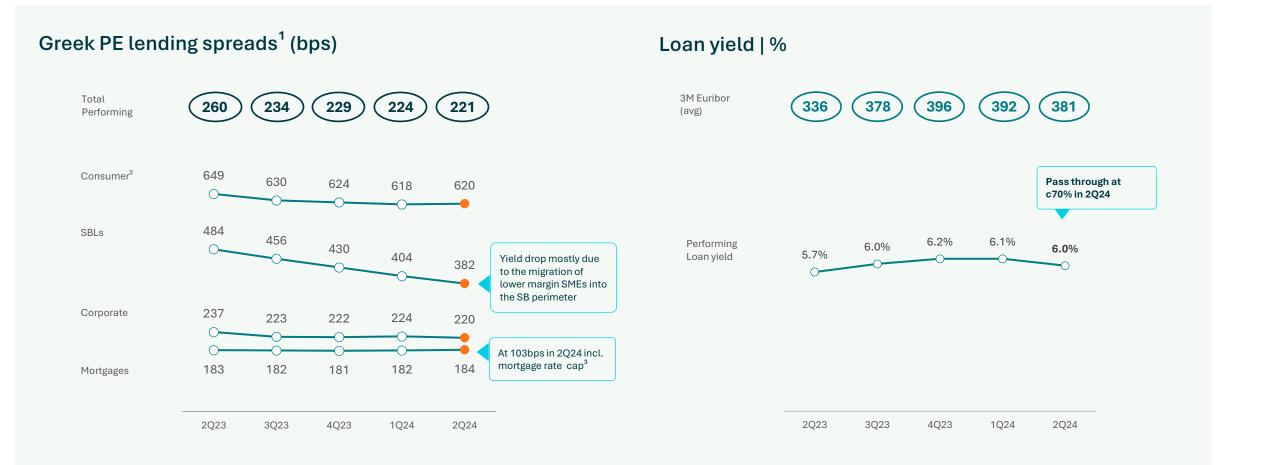
Loan disbursements¹ (€ b)



1. Bank loan disbursements for the period excluding rollover of working capital repaid and increase in unused credit limits. Includes minor figures related to Cyprus bookings, NBG Leasing, NBG Factors



Lending spread tightening tapering off



1 Calculated against euro swap rate | 2 Excl. cards | 3 Sectoral decision to cap mortgage reference rates in place since March 2023



Spread drop solely

due to Euribor

movement

Deposits up by a solid +€1.4b yoy while spreads affected mainly by euribor decline



57.1 +€1.4b yoy 2.2 331 373 390 386 54.9 +€1.1b yoy 10.1 Mutual funds up 10.1 Mutual funds up



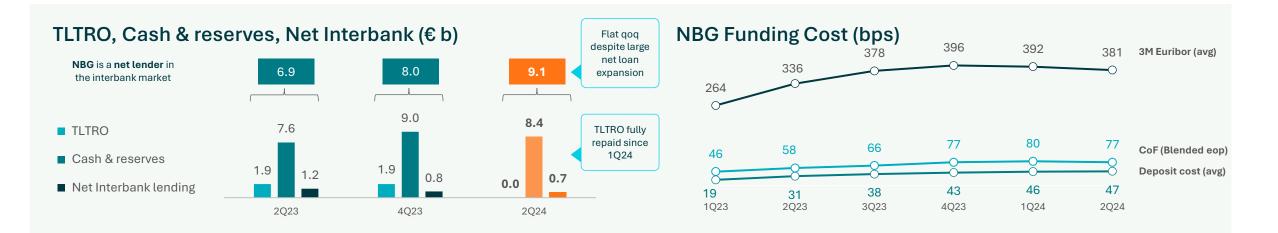
Demand

375

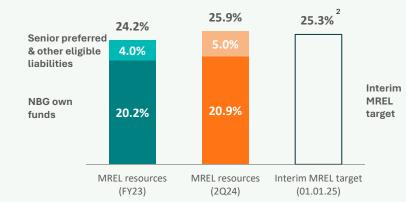
Group deposits evolution (€ b)

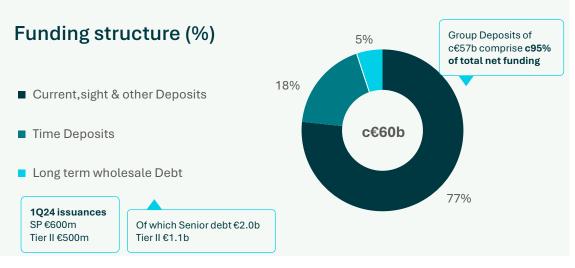


Net cash position at €9.1b supports NII and NIM



MREL targets and resources¹ | % RWAs





1 Including period PAT and dividend provision | 2 Including CBR at 3.6%

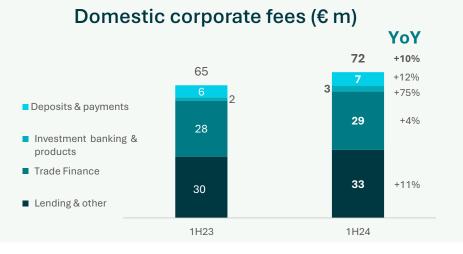


Fees continue on an impressive growth path, +15% yoy, nearly +10bps/assets yoy





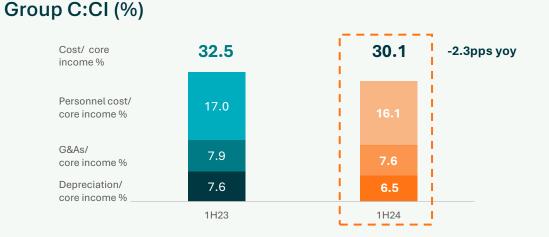




Domestic retail fees (€ m)



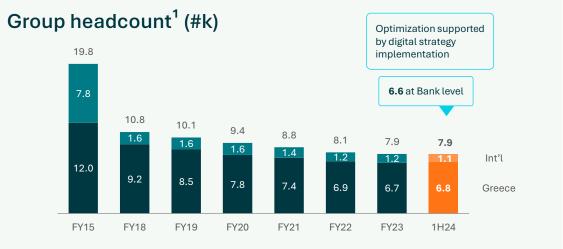
Recurring expenses contained, up by just +3.6% with C:CI at 30%



Group OpEx by category (€ m)

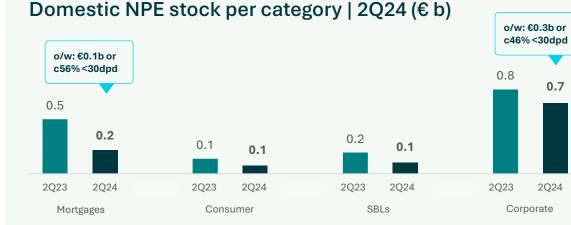


1 Excludes employees under discontinued operations | 2 Adjusting for negative base effects from variable remuneration built up in 2H23 vs evenly over 2024 | 3 Tellerless branches amount to #19 in 1H24, #18 in FY23, #9 in FY22





Favorable asset quality trends, leading to successively lower CoR



Group NPE stock evolution (€ b)



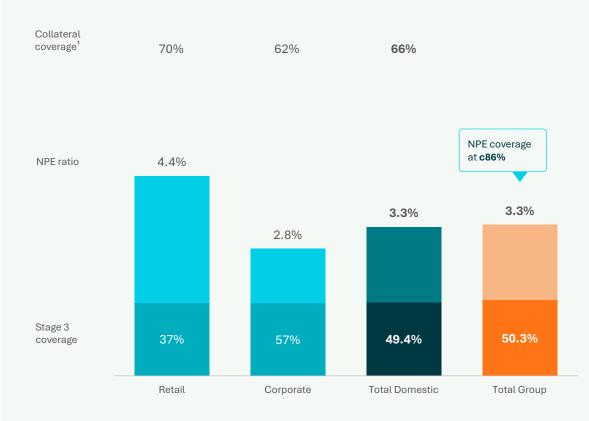
0.2 0.2 0.1 0.1 0.1 NPE inflows (+) -0.1 -0.1 -0.1 -0.1 -0.1 Curings -0.0 -0.0 -0.0 -0.0 -0.0 Debt fgv, recoveries, liquidations NPE outflows (-) -0.1 -0.1 -0.1 -0.1 -0.1 0.0 0.0 0.1 -0.0 0.1 NPE organic flows -0.6 -0.0 -0.0 -0.1 NPE inorganic flows & write-offs -0.1 -0.1 0.0 -0.6 0.0 0.0 NPE movement 2Q23 3Q23 4Q23 1Q23 2Q24

NPE balance change (€ b, Bank)



NPE ratio at 3.3%, coverage at 86%

NPE ratios and coverage | 2Q24





1 Collateral coverage at Bank level.



Sector leading coverage levels across stages



1 S1 loans include Frontier senior notes (€2.8b in 2Q24)





03 Macro

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The Greek economy on solid footing in 1H24 with resilient demand and strong tourism

Greece's GDP growth accelerated to 2.1% yoy in 1Q24 (+0.7% qoq, s.a.) from 1.3% in 4Q23 (+0.3% qoq s.a.), post a temporary, flood- and investment-led slowdown in 2H23.

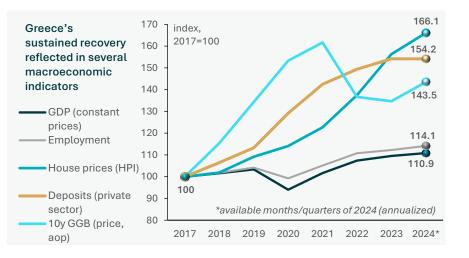
Private consumption increased at a steady pace of c2.0% yoy in 1Q24, with similar trends expected in 2Q24, on the back of:

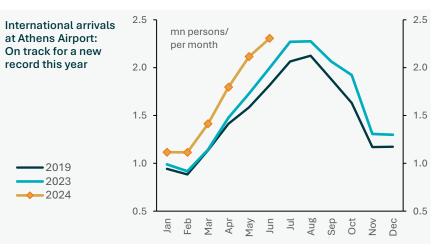
- Strengthened labor market (total compensation of employees up by 5.6% yoy in 1Q24 2.5% yoy in CPI-deflated terms), with **employment growth** at 2.3% yoy in April-May (1.6% in 1Q24) and labor force participation rate at all-time highs
- Non-labor income (rents, interest, and dividends) at the highest level since 2011 in FY23, trending further upwards in 1H24
- Accelerating consumer credit (5.5% yoy in June 2024 from 3.4% in December 2023)
 House prices remained strong, up by 10.4% yoy in 1Q24 from 13.8% in 2023, with buoyant building permits issuance (82.1% yoy in 1Q24) as supply shortages persist.
 Fixed capital investment rebounded in 1Q24 (2.9% yoy and 9.0% yoy as regards the NFCs) to a total of 14.8% of GDP, on an annualized basis (from 14.3% in 2023) on higher business spending on equipment and rising non-residential construction.

Manufacturing production accelerated to 7.9% yoy in April-May 2024, from 1.8% yoy in 1Q24, led by export and tourism-related sectors.

Business turnover, excluding energy producing sectors, **surged to 10.9% yoy** in April-May 2024 (8.2% yoy in CPI deflated terms) from 3.3% 1Q24 and 3.8% in FY23.

Tourist arrivals and revenue were up by 20.6% and 16.2% yoy, respectively, in 5M24, with int. arrivals at Athens Airport increasing by 19.5% yoy in 2Q24 (19.4% in 1Q24).





Robust business activity in manufacturing and services sectors combined with a strong labor market

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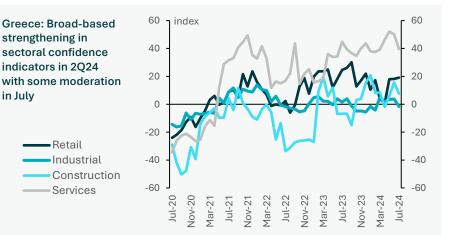
Forward-looking indicators point to further strengthening in business activity & investments

Production and demand prospects improved in 2Q with ECB setting the tone for more supportive financing conditions

Sustained growth momentum, strong fiscal credibility and ongoing risk-rerating of Greek assets to cushion exogenous risks Forward-looking indicators point to a **steady pace of GDP growth** in qoq terms for 2Q24, despite the weak external environment, with expectations for FY24 growth higher than 2.0% yoy:

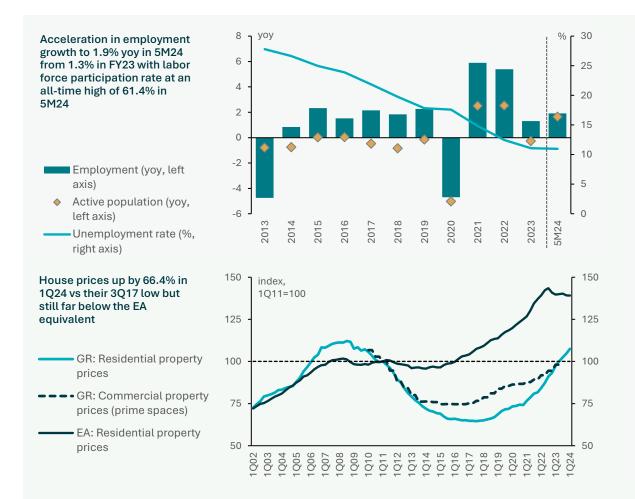
- The Economic Sentiment Indicator (ESI) edged further up to a 2-year high of 110.0 in 2Q24, compared with 106.8 in 1Q24, and a FY23 average of 107.6
- Services sentiment continues to outperform and confidence in the industry, retail trade and construction sectors has picked up in 2Q24
- Export orders rebounded in 2Q24 (ESI survey), in parallel with activity in the euro area
- Investment-related indicators also pointing to a strengthening in GFCF:
- Capacity utilization rates in industry and services at multi-year highs in 2Q24
- PIB expenditure (including RRF) up by 9.6% yoy in 1H24 (+€0.5 b above 1H23)
- Credit to the non-financial corporate sector accelerated to 9.4% yoy in June24 (0.7% in the euro area) with credit growth to the private sector at 6.1% yoy (1.2% in EA)
- Continuing **wage adjustment, robust hirings and slowing inflation** (2.6% in 2Q24 from 3.1% in 1Q24) support real disposable income growth
- Greece's fiscal credibility remains strong with the **primary fiscal surplus at 1.0% of GDP** in 5M24, from 0.6% in 5M23 (General Government, modified cash basis)
- Scope Ratings affirmed, on July 12,2024, the Hellenic Republic's long-term rating at BBB- and revised the outlook to positive (following S&P) on rapidly declining public debt, improved banking-system resilience and continued structural-reforms
- Sovereign upgrades and strong banking system performance led to a series of upgrades of Greek banks by S&P, Moody's and DBRS with positive effects on financing costs and broader liquidity conditions





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Favorable labor market trends, increasing real estate prices and improving liquidity



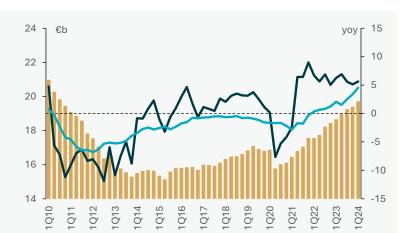


Labor compensation (%, right axis)

Consumer loans (%, right axis)

The rebound in the issuance of residential building permits presages higher residential investment in 2H24

- Residential construction (yoy)
- Residential building permits (no. of new dwellings, yoy)

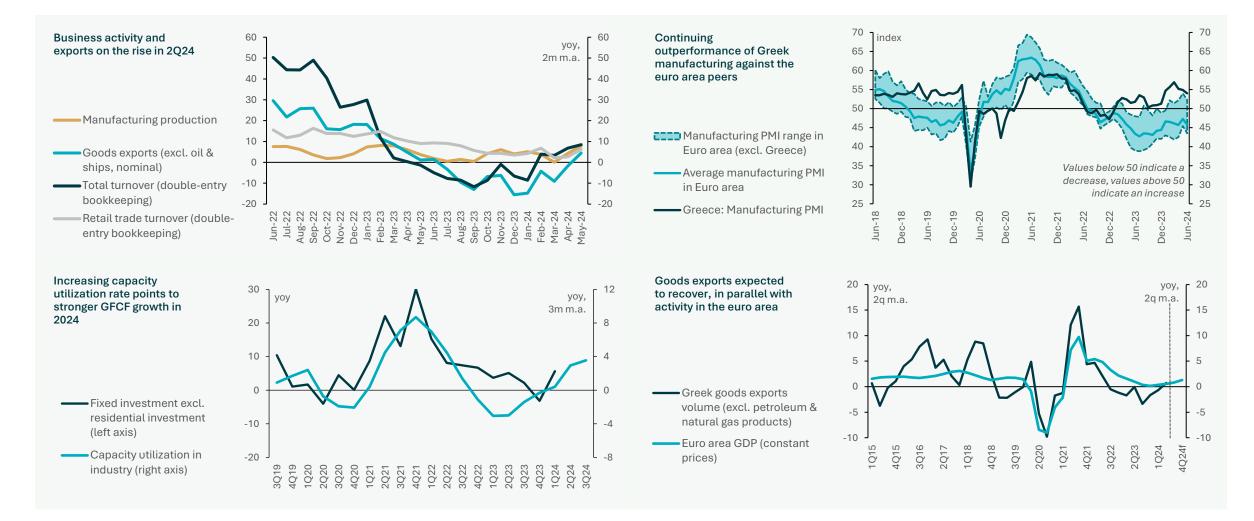




03 Macro

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Increasing production, high capacity-utilization rates and a pick-up in external demand



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20

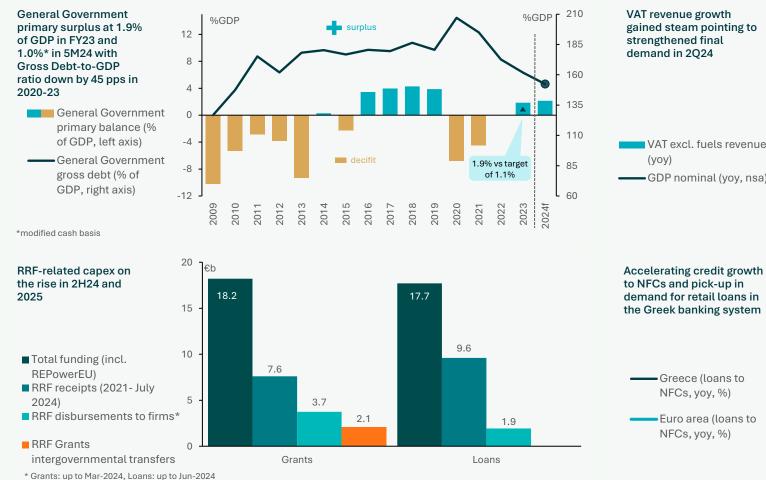
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-10

-20

-30

Solid fiscal performance and supportive liquidity conditions (bank lending, RRF)



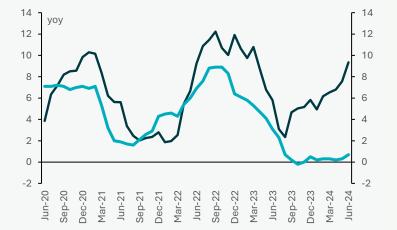


Greece (loans to

NFCs, yoy, %)

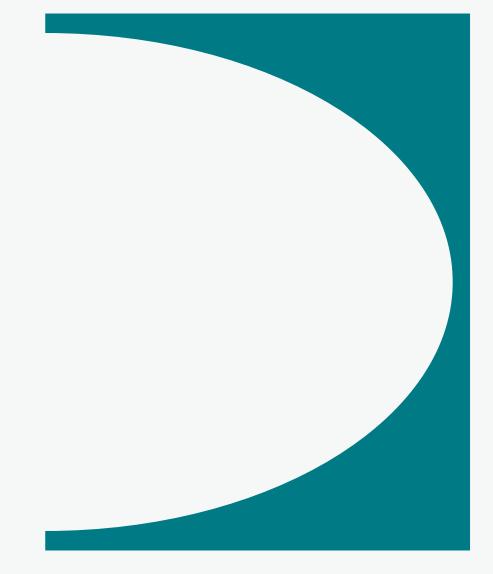
NFCs, yoy, %)

Euro area (loans to)



Sources: ELSTAT, Greek Ministry of Finance, European Commission, ECB & NBG Economic Analysis estimates





04 ESG Update



Wind

43%

Our C&E strategy continues to create value for NBG and our customers

C&E strategic themes and recent highlights

Lead the market in sustainable energy financing

- Leading franchise in Greece for RES large projects and small-scale solar solutions though our highly expert Project Finance teams
- Issuance of first Sustainable Bond Framework in Greece, with positive opinion from Sustainalytics

Accelerate transition to a sustainable economy

- Transition financing for **Corporate** through RRF (NBG 2.0) and sustainable-linked lending; progress to meet 2030 **net-zero targets** for Corporate sectors **on-track**
- Full range of green **Retail** lending products for small-scale solar parks, home acquisition, home energy upgrades and e-mobility
- Strategic partnerships recently announced:
 - NBG with PPC: embedded finance offering within PPC's home energy upgrade platform
 - NBG Leasing with Sirec Energy & FreeNow: leasing and charging solutions of e-taxis in Athens

Role-model environmentally responsible practices

- Best-in-class transparency and disclosures in 2023 ESG Report just published (link)
- Continuous actions to further reduce **non-financed emissions** (incl. energy saving measures, c.100% renewable energy sourcing, car fleet transition, gradual energy upgrade of buildings)
- Continuous support of impactful programme for **wildfire prevention** and **volunteer fire-fighting teams**, managed by WWF and Desmos

Corporate (Jun24)

(Jun24)

- 175 RRF applications
- €1,060m RRF loans contracted, of which €566m under Green Pillar

Green asset ratio (FY.23)

Corporate financing to RES

producers by project type

- 1.8% on Turnover basis
- 3.4% on CapEx basis

ESG disclosures



ESG Report 2023 (ESG Reports | NBG)

Retail (Jun24)

Solar

Hydro & Other

• €72m green business loans

42%

€65m green housing-related loans

€2.1b

- €35m green auto loans
- **33%** market share in state-sponsored Exoikonomo program for home energy upgrades

Energy metrics for own operations

- **c.100%** renewable energy sourcing
- **-12%** yoy in electricity consumption
- +42% yoy in hybrid/electric cars
- ISO 50001 certification for energy management system by Eurocert



Ambitious emissions targets substantiate our net zero commitment



NBG is the first Greek systemic bank to join PCAF¹ and NZBA² with declared emissions reduction targets

Sector/ Portfolio	Scopes Covered	Unit of Measurement	Reference Scenario / Pathway	2022 Baseline Value	2023	2030 Target	Delta vs. 2030
Power Generation	Scope 1, 2	kgCO ₂ e / MWh	IEA NZE 2050	169	148	120	-19%
Oil & Gas	Scope 1, 2	Index, tCO ₂ e of 2022 = 100	IEA NZE 2050	100	83	70	-16%
Cement	Scope 1, 2	tCO ₂ e / tcementitious	IEA NZE 2050	0.71	0.64	0.52	-19%
Aluminium	Scope 1, 2	tCO ₂ e / talumunium	MPP	11.2	10.9	3.9	-64%
CRE	Scope 1, 2	kgCO ₂ e/m2	CRREM Greek 1.5°C	57 ³	56	30	-46%
RRE	Scope 1, 2	kgCO ₂ e/m2	CRREM Greek 1.5°C	38 ³	37	16	-57%
Sector/ Portfolio	Scopes Covered	Unit of Measurement	Reference Scenario / Pathway	2021 Baseline Value	2030 Target	2030 Target	Delta vs. 2030
Own operations	Scope 1, 2	tCO ₂ e	SBTi	2,605	1,599	1,381	-14%

Progress to meet 2030 net-zero targets for 6 priority sectors published in our 2023 ESG Report.

1 Partnership for Carbon Accounting Financials (PCAF) | 2 Net Zero Banking Alliance (NZBA) | 3. Revised 2022 Baseline, based on updated PCAF emission factors to which access was gained post initial target setting



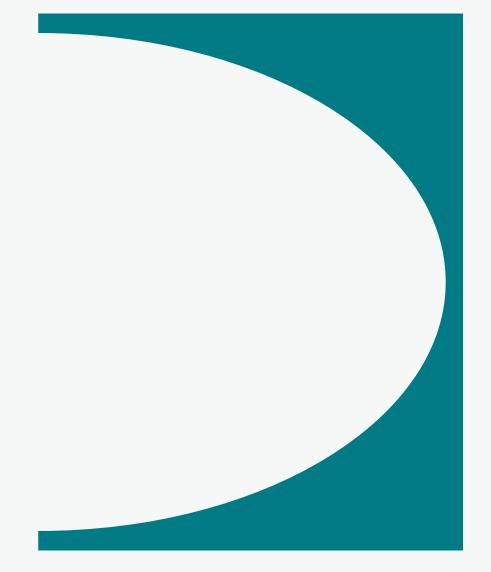
Broad recognition of our ESG activity and best practices

NBG upgrade

	ESG ratings and indices	2022	2023	2024 June update	Years of coverage
MSCI 🕀	MSCI ESG rating	BBB	A 🔺	A	11
ISS <mark>E</mark> SG⊳	ISS Corporate rating ISS ESG score (E S G)	C- 1 2 2	C- 1 1 2	C (Prime) ¹	7
CDP	CDP Carbon disclosure score	с	C ²	-	17
	Sustainalytics ESG score	25.8 (medium risk)	16.4 (low risk)	15.4 (low risk)	13
S&P Global Ratings	S&P Global ESG score	45	51 🔺	-	12
FitchRatings	ESG data rating	3 (53)	3 (62)	-	2
	FTSE4Good ESG index	✓	\checkmark	-	18
Econoce December Local Second	Bloomberg gender equality index	\checkmark	\checkmark	-	7
ATHEX ESG INDEX	ATHEX ESG index	~	\checkmark	\checkmark	5
CRU	Corporate responsibility index	Diamond	Diamond	Diamond	14

1 Industry leaders are rated at C+ | 2 Based on data up to July 2023, hence not factoring in enhanced disclosures of ESG Report 2022





05 Transformation Program (TP) Update



Our TP is a competitive edge, supporting change and target achievement

BEST BANK FOR OUR CLIENTS (Corporate)

 Migrate all clients to new Corporate Service Model with streamlined processes (KYC, onboarding,

- with streamlined processes (KYC, onboarding, loans servicing) → 100% of clients migrated successfully to new service model
- Further boost fee generation in Corporate Transaction Banking, with revamped product range (incl. digital solutions)
- Launch new innovative energy offering to facilitate energy exchange between RES producers and consumers

 Offering ready for pilot

BEST BANK FOR OUR CLIENTS (Retail)

- Roll-out modern operating model for individuals and Small Business, increasing sales and servicing capacity
 → 1H24 disbursement market shares at 33% for mortgages and 30% for Small Business loans
- Further enhance Retail products and processes (e.g., investments, cards, mortgages) to boost market share & fees → New flagship Mutual Funds launched
- Further increase sales through digital & embedded banking, and enhance alternative networks → New Business Internet Banking redesigned

ESG

- Further embed C&E considerations into targets, business strategy and risk management processes
 → 2023 financed and non-financed emissions measurement completed
- Complete ESG data infrastructure and further automate internal and external ESG reporting
- Launch flagship social initiatives incl. on financial literacy & financial inclusion

TECHNOLOGY

- Roll-out implementation of new Core Banking System (CBS) → Small Business loans
- functionality live, consumer loans underwayFurther exploit paperless operations infrastructure
- across the Bank → 10 key products operating in Paperless model
- Develop AI capabilities and launch first GenAI use cases → New bank-wide GenAI governance framework with strategic roadmap underway

PROCESSES

- Further increase level of centralization at the Bank
 Optimization of Corporate loan admin processes and extension of mortgage centralization underway
- Extract efficiencies from back-office operations by exploiting new technologies (incl. new applications of OCR, RPA) → Expansion of OCR in Accounting

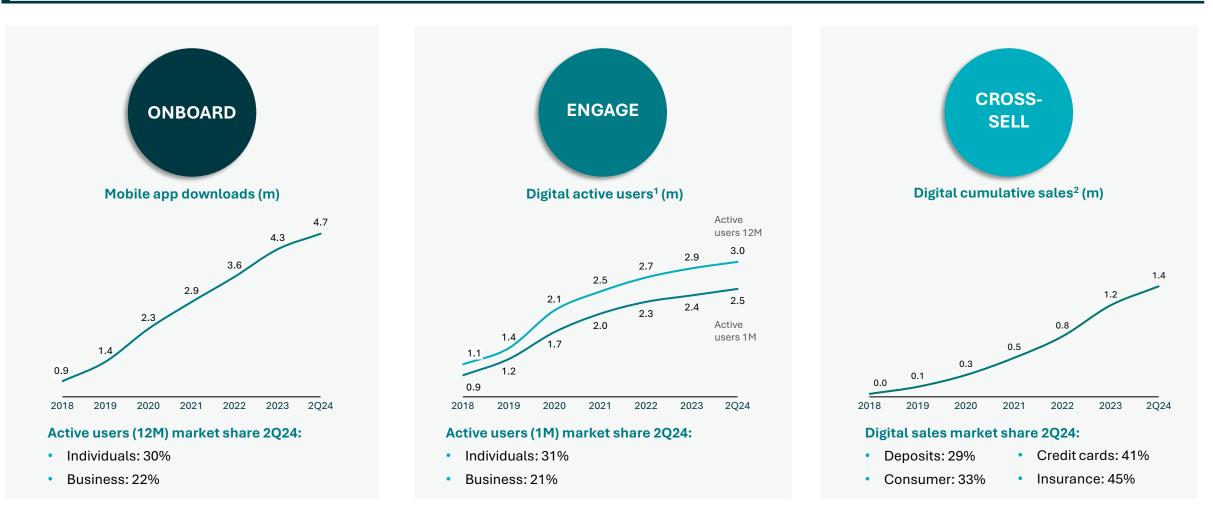
SPECIAL PROJECTS



- Generate value from strategic partnerships (EpsilonNet) → Launch of "Epsilon All-in-One" POS product and acquiring referrals platform
- Materially improve customer experience for key customer touchpoints/processes (e.g., onboarding)
 → E2E optimization of key customer journeys underway (e.g., new customer onboarding redesigned)

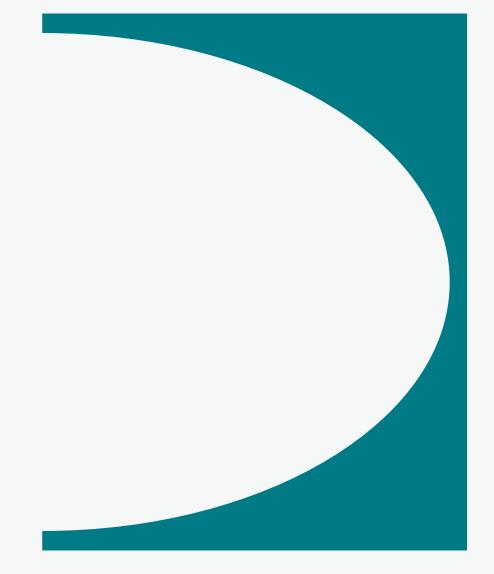


We are widely recognised for impressive results in our digital transformation



1 Digital active customers used Internet or Mobile Banking at least once in the last year (12M) or in the last month (1M) | 2 Sales of different products (units) via internet and mobile channels (incl. accounts & bundles, time deposits, debit/ credit/ prepaid cards, consumer loans, bancassurance products, investment products, and business loans)





06 BP 2024-26 and Updated Guidance

38



Strong 1H24 performance drives a revision of our guidance

FY24 NII expected to remain at FY23 record levels, despite lower base rates, driving Core Income higher YoY

FY24 Cost to Core Income guidance revised positively to <33% on the back of Core Income growth and continued cost discipline

> Accelerated PE loan growth and a strong corporate pipeline drives our FY24 PE expansion target to c€1.5b

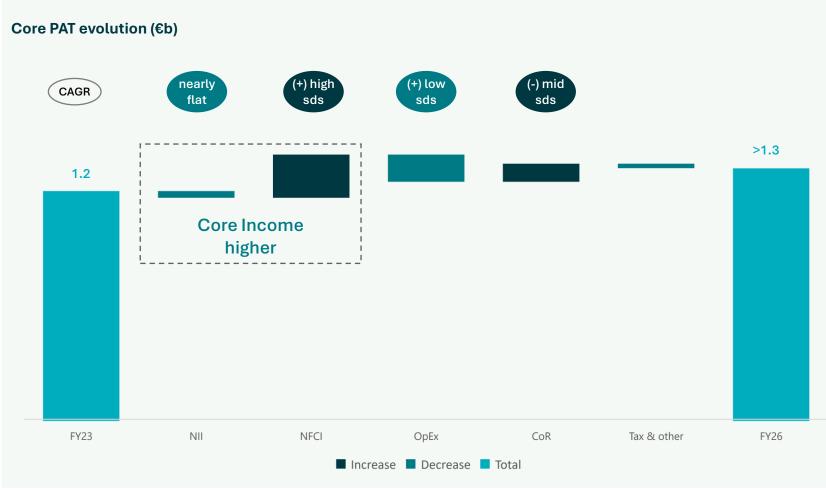
FY24 Core RoTE upgraded to >16% despite enhancement of capital buffers

Financial performance metrics	Actual	Previous Guidance	Updated Guidance	Medium term target	
P&L KPIs	1H24	FY24E	FY24E	FY26E	
Net Interest Margin (bps)	323	<290	>300	>270	Previously <270
Cost to Core Income	30%	<35%	<33%	c35%	
Cost of Risk (bps)	55	<65	<60	<50	
Core PAT (€b)	0.6	c1.2	c1.3	>1.3	Previously >1.2
EPS ¹ (€)	1.4	c1.2	c1.4	>1.4	Previously >1.3
Core RoTE ²	17.4%	c15%	>16%	>13%	>18% on
B/S KPIs		FY24E FY24E		FY26E	14% internal CET1 target
PE loan growth (€)	€0.9b	c1.2b	c1.5b	+7% CAGR 3Y	
NPE ratio, domestic	3.3%	c3.5%	c3%	< 3 %	
S3 coverage	50%	>50%	>50%	>50%	
CET1 (%), organic cap gen ³	c120bps	>500bps 3Y	>500bps 3Y	>500bps 3Y	
Macro assumptions	1H24	FY24E	FY24E	FY26E	
Real GDP growth (%)	2.1% (1Q24)	2.6%	2.4%	2.2%	
CPI yoy growth aop (%)	2.8%	2.7%	2.3%	1.9%	
Unemployment rate aop (%)	11.0% (5M24)	10.1%	10.5%	9.0%	
ECB DFR eop (bps)	375	300	325	225	
RRE prices yoy growth (%)	10.4% (1Q24)	5.8%	8.6%	1.9%	

1 Calculated on core PAT (annualized) | 2 Including excess capital I 3 Profitability net of RWAs expansion and DTC amortization before dividend payments

NATIONAL BANK

Core PAT over €1.3b in 2026, supported by an extended interest rate normalization horizon



Key drivers

Net Interest Income

 Healthy credit expansion throughout the period, structural hedges in place and fixed rate assets mitigate the impact from a more prolonged normalization of interest rates and MREL stack build-up

Net Fee & Commission Income

• Fee income capitalizes on new origination, investment products, cross selling and improved product/service offering

<u>OpEx</u>

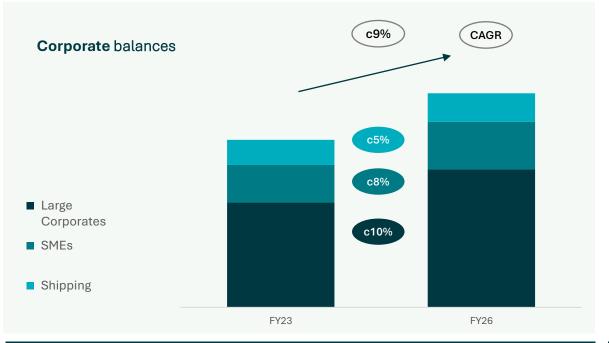
• Continued OpEx discipline, despite inflation and continued roll out of sector leading IT Capex plan

CoR

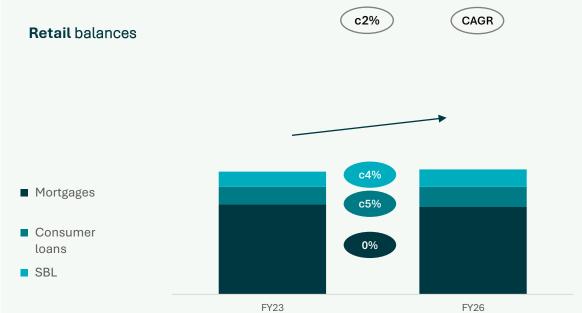
• CoR normalizes, as NPE clean up concludes and net new NPE formation is marginal

MATIONAL BANK

Loan CAGR of c7% driven by Corporates; Retail to support growth from 2025 onwards



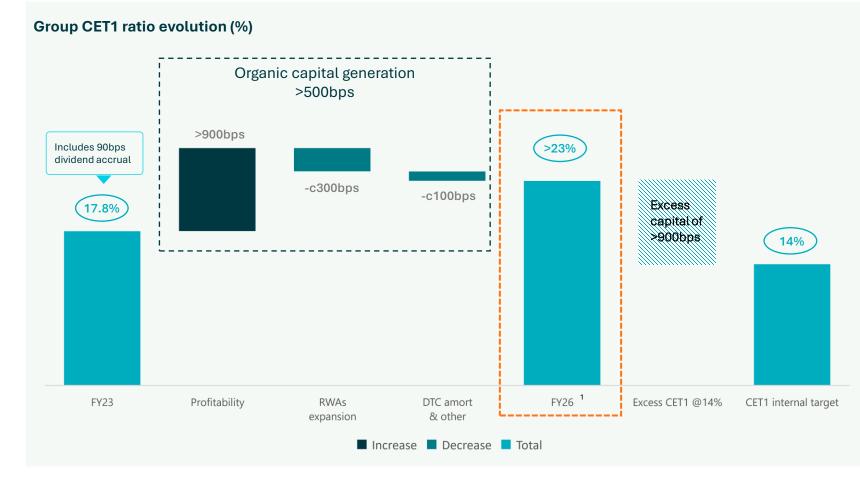
- Maintain leadership in energy transition and large-scale structured finance projects sustaining a strong pipeline of investments
- Capitalize on NBG 2.0 Program for RRF to further grow green and digital portfolios
- Launch new guaranteed/co financing products and increase exposure in international transactions (syndicated/bilateral)



- Further expansion in our Small Business client base and penetration of existing clients, leveraging the strategic partnership with EpsilonNet
- Further grow consumer loans and cards exposures
- Recovering mortgage market combined with "Green"/"Transition" products anticipated to register significant growth

NATIONAL BANK

Further increase in already strong capital buffers, bodes well for increasing distributions



Key drivers

- Common Equity Tier 1 (CET1) ratio: Driven by sustainable profitability, comfortably accommodating credit expansion and regulatory impact
- Capital generation: Over 500bps of organic capital generation in the 3Y period increases shareholder remuneration buffers
- Shareholder remuneration: >900bps of excess capital providing optionality as regards shareholders remuneration; following a 30% dividend payout in 2024, payouts will steadily increase to European levels, including buybacks

NATIONAL BANK OF GREECE

Investment in IT infrastructure and technology; CBS replacement completion in 2025

NBG IT strategy is based on 5 strategic pillars



2

Offer the best digital banking experience to our customers

• Provide the best digital experience for our retail customer base as well as SB, SME & corporate customers, with shift to segment specific mobile apps and internet banking sites

Embrace cloud over a modern enterprise infrastructure

- Replacement of our Core Banking System with a cloud native, fully parametric and up to date, central platform
- Transition to cloud to ensure technology evolution and achieve cost optimization
- Leverage innovative and best of breed "out of the box" technological assets to achieve scalability and align with current technological trends



Strive for full process automation & paperless journeys

• Automate and support streamlined enterprise-wide customer processes, while "going paperless" to support our ESG goals and document management



Be an integral part of the financial ecosystem

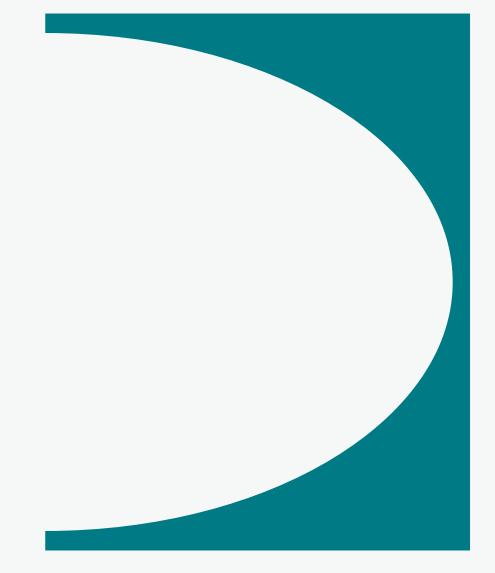
• Change the role of the Bank to an extroverted financial service provider that is an integral part of the financial ecosystem (e.g. EpsilonNet, NBG Pay, PPC etc.)



Exploit our Data through Insights, Analytics and AI

- Establishing a robust Al governance framework
- Exploit and integrate AI capabilities across the value chain on both conversational, and genAI





Appendix



Balance Sheet & P&L

Balance Sheet Group					
€m	2Q24	1Q24	4Q23	3Q23	2Q23
Cash & Reserves	8,356	8,307	9,015	8,400	7,551
Interbank placements	2,573	2,527	2,792	2,330	2,735
Securities	17,719	17,477	17,201	15,712	15,832
Loans (Gross)	35,386	34,404	35,306	36,419	36,404
Provisions (Stock)	(967)	(1,070)	(1,083)	(1,100)	(1,428)
Goodwill & intangibles	560	542	524	500	481
RoU assets	515	525	573	832	932
Property & equipment	813	814	766	655	628
DTA and other assets	8,287	8.562	8.795	9.464	9.269
Assets held for sale	411	352	695	712	443
Total assets	73,653	72,441	74,584	73,924	72,849
Interbank liabilities	1,840	1,720	3,800	3,362	3,374
Deposits	57,073	55,608	57,126	56,292	55,671
Debt securities	3,053	3,199	2,420	2,374	1,862
Other liabilities	2,782	3,296	2,908	3,660	3,836
Lease liabilities	594	602	649	922	1,022
Liabilities held for sale	30	28	28	25	25
Non-controlling interest	27	26	26	25	24
Equity	8,254	7,960	7,626	7,263	7,035
Total equity and liabilities	73,653	72,441	74,584	73,924	72,849

P&L Group					
€m	2Q24	1Q24	4Q23	3Q23	2Q23
NII	587	606	623	588	554
Net fee & commission income	106	100	109	95	92
Core Income	692	705	732	683	646
Trading & other income	4	60	30	7	6
Total Income	697	765	762	690	652
Operating Expenses	(210)	(211)	(234)	(202)	(198)
Core Pre-Provision Income	482	494	499	481	448
Pre-Provision Income	486	554	529	488	454
Loan & other Impairment	(52)	(55)	(66)	(54)	(56)
Core Operating Profit	430	439	433	427	391
Operating Profit	434	499	463	434	397
Taxes	(104)	(119)	(88)	(81)	(103)
Core PAT	326	320	345	346	288
Attributable PAT	312	358	315	261	270



Geographical segment P&L: Greece & International

Greece						International					
€m	2Q24	1Q24	4Q23	3Q23	2Q23	€m	2Q24	1Q24	4Q23	3Q23	2Q23
NII	561	578	594	563	529	NII	26	28	29	25	25
Net fee & commission income	102	96	106	92	87	Net fee & commission income	4	4	4	4	5
Core Income	662	673	700	654	616	Core Income	30	32	33	29	30
Trading & other income	6	38	30	7	5	Trading & other income	(1)	22	0	0	1
Total Income	668	711	730	661	622	Total Income	29	54	33	29	31
Operating Expenses	(198)	(197)	(220)	(190)	(185)	Operating Expenses	(12)	(13)	(14)	(13)	(13)
Core Pre-Provision Income	464	476	480	465	431	Core Pre-Provision Income	18	19	19	16	16
Pre-Provision Income	470	514	510	471	437	Pre-Provision Income	17	40	19	17	17
Loan & other impairment	(49)	(44)	(65)	(49)	(53)	Loan & other impairment	(3)	(11)	(1)	(5)	(3)
Core Operating Profit	415	432	415	416	378	Core Operating Profit	15	8	18	11	13
Operating Profit	420	470	445	423	384	Operating Profit	14	30	18	11	14
Taxes	(102)	(118)	(86)	(80)	(102)	Taxes	(2)	(2)	(2)	(1)	(1)
Core PAT	312	314	329	336	277	Core PAT	13	6	16	10	12
Attributable PAT	302	339	301	252	258	Attributable PAT	10	19	14	10	12

NATIONAL BANK OF GREECE

ESMA Alternative Performance Measures (APMs), financial data and ratios definitions

The 2Q24 Financial Results Presentation contains financial information and measures as derived from the Group and the Bank's financial statements for the six months period ended 30 June 2024 and for the year ended 31 December 2023, which have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting" and International Financial Reporting Standards ("IFRS"), as endorsed by the EU respectively. Additionally, it contains financial data, which is compiled as a normal part of our financial reporting and management information systems. For instance, financial items are categorized as foreign or domestic on the basis of the jurisdiction of organization of the individual Group entity, whose separate financial statements record such items.

Moreover, it contains references to certain measures which are not defined under IFRS, including "pre-provision income" ("PPI"), "net interest margin" and others, as defined below. These are non-IFRS financial measures. A non-IFRS financial measure is one that measures historical or future financial performance, financial position or cash flows but which excludes or includes amounts that would not be so adjusted in the most comparable IFRS measure. The Group believes that the non-IFRS financial measures it presents allow a more meaningful analysis of the Group's financial condition and results of operations. However, the non-IFRS financial measures presented are not a substitute for IFRS measures.



Definition of financial data, ratios used and alternative performance measures

Name	Abbreviation	Definition
Assets held for sale		Non-current assets held for sale
Cash and Reserves		Cash and balances with central banks
Combined Buffer Requirement	CBR	Total CET1 capital required to meet the requirements for the capital conservation buffer
Common Equity Tier 1 Ratio	CET1	CET1 capital as defined by Regulation No 575/2013, over RWAs, including the period PAT
Core Income	CI	Net Interest Income ("NII") + Net fee and commission income
Core Operating Result / Profit / Profitability / (Loss)	СОР	Core income less operating expenses, credit provisions and other impairments
Core Pre-Provision Income	Core PPI	Core Income less operating expenses
Cost of Risk	CoR	Credit provisions of the year (or of the period annualized) over average net loans, excluding the short-term reverse repo facility of c€1b in 4Q23 and c€3b in 1Q-3Q23
Cost-to-Core Income	C:CI	Operating expenses over core income
Debt securities		Debt securities in issue plus Other borrowed funds
Deposit Yields		Annualized interest expense on deposits over deposit balances
Deposits		Due to customers
Depreciation		Depreciation and amortisation on investment property, property & equipment and software
Disbursements		Loan disbursements for the year/period not considering rollover of working capital repaid and increase of unused credit limits
Domestic operations	Domestic	Refers to banking business in Greece and includes retail, corporate and investment banking. Group's domestic operations includes operations of the Bank in Greece, Ethniki Leasing S.A (Ethniki Leasing S.A (Ethniki Leasing S.A (Ethniki Factors))
Earnings per share	EPS	Core PAT (annualized) over outstanding ordinary shares
Fee Income / Net Fees		Net fee and commission income
Fees / Assets		Net fee and comission income divided by Total Assets
Forborne		Exposures for which forbearance measures have been extended according to EBA ITS technical standards on Forbearance and Non-Performing Exposures
Forborne Non-Performing Exposures	FNPEs	Exposures with forbearance measures that meet the criteria to be considered as non performing according to EBA ITS technical standards on Forbearance and Non-Performing Exposures
Forborne Performing Exposures	FPEs	Exposures with forbearance measures that do not meet the criteria to be considered as non performing according to EBA ITS technical standards on Forbearance and Non-Performing Exposures and forborne exposures under probation period
Funding cost/Cost of funding	-	The weighted average cost of deposits, ECB refinancing, repo transactions, as well as covered bonds and securitization transactions
General and administrative expenses	G&As	General, administrative and other operating expenses
Gross Loans/ Gross Book Value (GBV)		Loans and advances to customers at amortised cost before ECL allowance for impairment on loans and advances to customers at amortised cost and Loans and advances to customers mandatorily measured at FVTPL
Goodwill & Intangibles		Goodwill, software and other intangible assets
Held-for-sale	HFS	Non-current assets held for sale
HR cost		Personnel cost
Lease liabilities		Lease liabilities are presented separately and they are included in Other liabilities
Liabilities held for sale		Liabilities associated with non-current assets held for sale
Liquidity Coverage Ratio	LCR	The LCR refers to the liquidity buffer of High Quality Liquid Assets (HQLAs) that a Financial Institution holds, in order to withstand net liquidity outflows over a 30 calendar-day stressed period, as per Regulation (EU) 2015/16
Loan & other Impairments		The sum of a) impairment charge for Expected Credit Loss (ECL), excluding loan impairments of €61m related to Project Frontier III in 3Q23, b) impairment charge for securities and c) other provisions and impairment charges excluding one-off impairments totaling €23m in 4Q23



Definition of financial data, ratios used and alternative performance measures

Loan / Lending Yield		Annualized (or annual) loan interest income over gross performing exposures
Loans-to-Deposits Ratio	L:D ratio	Loans and advances to customers over due to customers at year/period end, excluding the short term reverse repo facility of c€1b in 4Q23 and c€3b in 1Q-3Q23
Minorities		Non-controlling interest
MREL		The minimum requirement for own funds and eligible liabilities under the BRRD.
Net Interbank		Due from banks less due to banks, excluding the TLTRO facility
Net Interest Margin	NIM	Net interest income over average total assets with average total assets calculated as the sum of the monthly average total assets
Net Loans		Loans and advances to customers
Net Non-Performing Exposures	Net NPEs	NPEs minus LLAs
Non-Performing Exposures	NPEs	Non-performing exposures are defined according to EBA ITS technical standards on Forbearance and Non-Performing Exposures as exposures that satisfy either or both of the following criteria: (a) material exposures which are more than 90 days past due, (b) the debtor is assessed as unlikely to pay its credit obligations in full without realization of collateral, regardless of the existence of any past due amount or of the number of days past due. It excludes loans and advances to customers mandatorily measured at FVTPL.
Non-Performing Exposures Coverage Ratio	NPE coverage	ECL allowance for loans and advances to customers at amortised cost divided by NPEs at year / period end
Non-Performing Exposures Organic Formation	NPE organic format	ion NPE balance change at year end / period end, excluding sales and write-offs
Non-Performing Exposures Ratio	NPE ratio	NPEs divided by loans and advances to customers at amortised cost before ECL allowance and loans and advances to customers mandatorily measured at FVTPL at the end of period, excluding the short term reverse repo facility of c€1b in 4Q23 and c€3b in 1Q-3Q23
Non-Performing/ (90+ dpd) Loans	NPLs/90+dpd	Loans and advances to customers at amortised cost in arrears for 90 days or more
Operating Expenses / Costs / Total Costs	OpEx	Personnel expenses + G&As + Depreciation, excluding the additional social security contributions for LEPETE to e-EFKA, and other one-off costs. Operating expenses exclude personnel expenses related to defined contributions for LEPETE to e-EFKA charge (€18m in 1H24 and 1H23) and other one-off costs (1H24: €12m, 1H23: €2m)
Operating Result / Operating Profit / (Loss)		Total income less operating expenses and loan & other impairments
Other Assets		Derivative financial instruments plus Investment property plus Equity method investments plus Current income tax advance plus Other assets
Other Impairments		Impairment charge for securities + other provisions and impairment charges, excluding one-off impairments totaling €23m in 4Q23
Other liabilities		Derivatives financial instruments plus Deferred tax liabilities plus Retirement benefit obligations plus Current income tax liabilities plus other liabilities per FS excluding lease liabilities
Performing Loans / Exposures	PEs	Gross loans less NPEs, excluding the short term reverse repo facility of c€1b in 4Q23 in c€3b in 1Q-3Q23
Property & Equipment		Property and equipment excluding RoU assets
Pre-Provision Income	PPI	Total income less operating expenses, before loan & other impairments
Profit and Loss	P&L	Income statement
Provisions (Stock) / Loan Loss Allowance	LLAs	ECL allowance for impairment on loans and advances to customers at amortised cost
Return on Tangible Equity (core)	Core RoTE	Calculated as core PAT (PAT excluding trading & other income and one off income / expenses) over average tangible equity
Risk Weighted Assets	RWAs	Assets and off-balance-sheet exposures, weighted according to risk factors based on Regulation (EU) No 575/2013
RoU assets		RoU assets are presented separately and they are included in Property and equipment
Securities		Investment securities and financial assets at fair value through profit & loss
Taxes		Tax benefit / (expenses), excluding non recurring withholding taxes
Total Capital Ratio	CAD	Total capital as defined by Regulation No 575/2013, over RWAs
Trading and Other Income		Net trading income/(loss) and results from investment securities +gains/(losses) arising from the derecognition of financial assets measured at amortized cost ("trading income/(loss)") + share of profit / (loss) of equity method investments + net other income / (expense) ("other income/(expense)"), excluding other one-off net income of €21m in 4Q23



Important Notice – Disclaimer

The information, statements and opinions set out in the 2Q24 Results Presentation and accompanying discussion (the "Presentation") have been provided by National Bank of Greece S.A. (the "Bank") together with its consolidated subsidiaries (the "Group"). They serve informational only purposes and should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities or other financial products or instruments and do not take into account particular investment objectives, financial situation or needs. It is not a research report, a trade confirmation or an offer or solicitation of an offer to buy/sell any financial instruments

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Whilst reasonable care has been taken to ensure that its contents are true and accurate, no representations or warranties, express or implied are given in, or in respect of the accuracy or completeness of any information included in the Presentation. To the fullest extent permitted by law in no circumstances will the Bank, or any of its respective subsidiaries, shareholders, affiliates, representatives, directors, officers, employees, advisers or agents be responsible or liable for any direct, indirect or consequential loss or loss of profit arising from the use of the Presentation, its contents (including the internal economic models), its omissions, reliance on the information contained within it, or on opinions communicated in relation thereto or otherwise arising in connection therewith. The information contained in the Presentation has not been independently verified.

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The Presentation includes certain non-IFRS financial measures. These measures are presented under "European Securities and Markets Authority ("ESMA") Alternative

Performance Measures ("APMs"), definition of financial data and ratios used" and may not be comparable to those of other credit institutions. Reference to these non-IFRS financial measures should be considered in addition to IFRS financial measures but should not be considered a substitute for results that are presented in accordance with IFRS.

Due to rounding, numbers presented throughout the Presentation may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.



Important Notice – Forward Looking Information

The Presentation contains forward-looking statements relating to management's intent, belief or current expectations with respect to, inter alia, the Bank's businesses and operations, market conditions, results of operation and financial condition, capital adequacy, risk management practices, liquidity, prospects, growth and strategies ("Forward Looking Statements"). Forward Looking Statements concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words "may", "will", "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", "would", "could" or similar expressions or the negative thereof.

Forward Looking Statements reflect knowledge and information available at the date of the Press Release and are subject to inherent uncertainties and gualifications and are based on numerous assumptions, in each case whether or not identified in the Press Release. Although Forward Looking statements contained in the Press Release are based upon what management of the Bank believes are reasonable assumptions, because these assumptions are inherently subject to significant uncertainties and contingencies, persisting inflationary pressures and risks related to increased geopolitical tensions, that are difficult or impossible to predict and are beyond the Bank's control, no assurance can be provided that the Bank will achieve or accomplish these expectations, beliefs or projections. Energy-related risks and a new upsurge of inflation pressures, in the event of a new escalation of Ukraine crisis, which could be compounded by a crisis in the Middle East (Hamas - Israel conflict in October) or a stronger-than-expected increase in global demand and/or supply cuts by major energy producers, represent the key risk factors in view of the limited margins for new fiscal interventions. The delayed drag on activity and financial conditions from the ongoing monetary policy tightening, could also affect business and banking activity. The Middle East and Red Sea conflicts could have adverse implications for global growth via commodity prices and trade channels. Moreover, uncertainty over the scope of actions that may be required by us, governments and others to achieve goals relating to climate, environmental and social matters, as well as the evolving nature of underlying science and industry and governmental standards and regulations. Therefore, these events constitute additional factors that could cause actual results to differ materially from the ones included in the Forward Looking Statements.

Forward Looking Statements are provided for illustrative purposes only and are not intended to serve as, and must not be relied on as, a guarantee, an assurance, a prediction or a definitive statement of fact or probability.

The Bank's actual results may differ materially from those discussed in the Forward Looking Statements. Some important factors that could cause actual results to differ materially from those in any Forward Looking Statements could include, inter alia, changes in domestic and foreign business, market, financial, political and legal conditions including changing industry regulation, adverse decisions by domestic or international regulatory and supervisory authorities, the impact of market size reduction, the ability to maintain credit ratings, capital resources and capital expenditures, adverse litigation and dispute outcomes, impact of COVID-19 and the effect of such outcomes on the Group's financial condition.

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No Updates

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